

Organizational Profile



Institute of Entrepreneurship Development U.P., Lucknow
(MSME & Export Promotion, Govt. of U.P.)

(Nominated by Parliament of India for Entrepreneurial Activities in Uttarakhand)

A - 1 & 2, Indl. Area, Sarojini Nagar, Kanpur Road, Lucknow -226 008

Phone: 0522-2476012, 2476033 Fax: 0522-2476055

E-mail: director.ied@gmail.com, mail.iedup@gmail.com



The Institute

The Institute of Entrepreneurship Development, U.P. (IEDUP), Lucknow is Center of Excellence in the field of entrepreneurship promotion and Human Resource Development. It was established as a premier institute in the field of Entrepreneurship Development by the Government of U.P. in with initial support of IDBI, IFCI, ICICI, SBI & PNB in 1986. It is an autonomous organization registered under the Societies Registration Act, 1860 and governed by its own Board of Governors headed by the Chairman, Sri, K.K. Aron. IEDUP is involved in the promotion of entrepreneurship and industrial development through a variety of educational means comprising Training, Research, Consultancy, Workshops, Seminars, sensitization and awareness programmes and publication etc.

IEDUP is well equipped with the training and research facilities with a compact team of 20 experts and trainers along with well experienced visiting resource persons and good infrastructure comprising well-furnished class-rooms, conference hall, syndicate rooms, library, computer lab and hostel etc. along with the latest training aids and equipments including ICT facilities for on-line learning. IEDUP enjoys goodwill and trust of a large number of state level, national level and international organizations as well as professional institutions. IEDUP has, since its inception, organized more than 8000 professional activities and trained about 1,90,000 persons comprising officers, staff, teachers, trainers, NGOs, unemployed youth, women and adolescent girls.

Mission Development of Entrepreneurship in every section of society.

Vision Entrepreneurial Empowerment through **Educational** intervention

Our Promoters



IDBI



STATE BANK OF INDIA



*The foundation stone
was laid by Honorable
Sri N.D.Tiwari, then the
Chief Minister of U.P*

Objective of the Institute

To identify and select potential entrepreneurs and trained them for setting up tiny, rural, small and medium scale enterprises through well planned educational intervention.

To conduct various types of training programme for potential and existing entrepreneurs, educated unemployed youth, low income group, science and technology graduates, village artisans and other persons.

To conduct training programme for employment generation.

To conduct sponsored research work in the field of tiny, cottage and small scale enterprises and entrepreneurship development.

To conduct workshops, conferences and seminars for MSME

To provide motivation training to potential entrepreneurs, community groups and officials of different departments who engaged in developmental works.

To publish leaflet, brochure, books, journal and other materials to disseminate information regarding promotion and development of entrepreneurship.

Prime Professional Activities

Training	Theme Based, Target Group Based, Skill Based, Location based
Research & Studies	Theme Based Research , Need Assessment, Impact Assessment & Evaluation, Process Documentation Schemes, Programs and Projects
Monitoring Consultancy	Policy formulation, Project Formulation and implementation, Enterprise Promotion,
Awareness Creation	Camps, Exhibitions, Seminars & workshops, Publications
Data Bank for MSME	For various needs of the MSME

Our Strength

Recognition as a Centre of Excellence by the State Government

Goodwill and trust of state/ national and international organizations.

Professional team of experienced, experts and committed members.

Expertise to design and develop need based programs.

Effective, efficient and time-bound delivery mechanism.

Quality consciousness.

Reach to the grass root level.

Network of local organizations.

Infrastructure.

IEDUP's Focus

As a state level institution in the field of entrepreneurship development institute designs, develops and conducts a large number of programs and studies every year, which are important for the overall development of the society such as-

MSME and Industrial Development

- ✚ Motivation and Capacity Building Program
- ✚ Orientation and sensitization Program
- ✚ Administrative and Management Development
- ✚ Cluster Development
- ✚ Entrepreneurship Development Program

Environment and Sanitation:

- ✚ Entrepreneurship and Environment
- ✚ Awareness , Orientation and Sensitization

Human Resources Development

- ✚ Entrepreneurial and Vocational Skills Development
- ✚ Courses to cater need of MSME sector
- ✚ Awareness Creation on entrepreneurial and other career opportunities for youth
- ✚ Counseling and Mentoring
- ✚ Incorporating entrepreneurship in mainstream education
- ✚ Capacity building of change agents

Corporate Social Responsibility

- ✚ Enhancing income generation capabilities of the youth and local Community in the area selected by the company.
- ✚ Social Entrepreneurship

Volunteerism and NGO Development

- ✚ Awareness creation and motivation
- ✚ Capacity building of volunteers
- ✚ Empanelment of volunteers

Internship

- ✚ Running specialized internship programs for students of different educational and professional courses.

Our Major client base

Organizations Institute had worked with are as following

State Level

<ul style="list-style-type: none"> • Directorate of Industries, Govt. of U.P. • Council of Science & Technology, U.P. • Department of Social Welfare, Govt. of U.P. • Directorate of Soldier Welfare & Rehabilitation Board, U.P. • U.P. Finance Corporation • Greater Noida Indl. Development Authority 	<ul style="list-style-type: none"> • Gorakhpur Industrial Development Authority • U.P. Land Development Corporation • Development Commissioner ,Uttarakhand • Directorate of Bal Vikas Avam Pustahar, U.P
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National Level

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| <ul style="list-style-type: none"> • Development Commissioner (MSME), Govt. of India • Department of Science & Technology, Govt. of India • Department of Personnel & Training (DOPT), Govt. of India • Department of Horticulture, Govt. of India • Khadi & Village Industry Commission, Mumbai. • Indian Overseas Bank | <ul style="list-style-type: none"> • Small Industries Development Bank of India • National Bank for Agriculture & Rural Development • Bankers Institute of Rural Development • National Institute of Public Cooperation & Child Development • National Commission for Women, N Delhi • Hindustan Aeronautics Ltd |
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International Level

- UNICEF
- International Labour Organization
- Commonwealth Youth Programme
- Colombo Plan Bureau
- UNDP
- Find Your Feet UK Aid

Collaborators

Some of the Institutions and Organizations that have collaborated with or contributed to IEDUP's Professional Activities are as follows:

- NIMSME (Nisiet), Hyderabad.
- NIESBUD, Noida
- EDII, Ahmedabad
- NCAER, New Delhi
- National Sample Survey, Lucknow
- National Institute of Bank Managementn, Pune
- ASEED, New Delhi
- Analytic India, New Delhi.
- Indian Council for Research in International Economic Relation, New Delhi.
- Gorakhpur University, Gorakhpur
- BHU, Varanasi
- IERT, Allahabad
- State Institute of Rural Development, U.P., Bakshi Ka Talab, Luckno

Distinguished Expert & Scholars Associated with the activities of IEDUP

- Dr. Abid Hussain, Former Ambassador of India to USA
- Dr. S.P. Gupta, Former Member, Planning Commission of India
- Prof. J. Philip, Former Director, IIM, Bangalore
- Prof. Malcom Harper, XIM, Bhubneshwar
- Mr. Jhunjhunwala, Banaspati Industries, Varanasi
- Dr. T. N. Dhar

Prominent Industries & Management Association

- PHD Chamber of Commerce & Industries, New Delhi/Lucknow
- Indian Industries Association, Lucknow
- Chamber of Industries & Commerce, Gorakhpur
- Lucknow Management Association.
- Confederation of Indian Industries

Our Team

Institute has experienced and expert regular professional members who are involved in training, research, consultancy and publication activities etc. In addition to these regular members, the Institute has also reservoir of consultants and trainers who have been developed and gained suitable experience in conducting a variety of training programs for the Institute. Their services are taken by the Institute as and when such needs arise. Such trainers are generally involved in different activities of the Institute for about 8 to 10 months in a year. Besides, there is a team of Accounts and Administrative Staff for providing necessary support to the Professional Staff. Individual professional profiles of the regular faculty and trainers of the Institute are as follows:

- **A.S. Rathore, Director**

Having rich experience of more than 26 years in development sector specifically in the field of Entrepreneurship development. He believes in creating synergy among various stake holders in development sector and visualizes a Powerful stream of entrepreneurs upcoming from all sections of the society. He uses Motivation and information as a tool to develop entrepreneurship. Export Promotion and Marketing, Promotion of Small, Tiny and Micro Enterprise is his core areas of expertise. Trained in:



- Integrated Course for Trainers motivation
- Accreditation Program for EMT
- Improve your business
- Export Marketing Documentation and Procedures
- Training Need Analyses
- Organizational Management Development
- Total Quality Management

- **Amranjan Kumar, Associate Faculty Member**

B.Ed in Education, Post Graduate in Economics having an experience of 24 years in training and research etc. in the filed of Marketing Management, Rural Industrialization, Small Scale Industries, Industrial Sickness and Sales Promotion, and Adult Education etc. Expertise in Project Counseling, Training and Motivation, Hand Holding & Escort Services to new entrepreneurs, Diagnostic study , Process Documentation, Project Proposal Development Trained in:



- Accreditation Program for EMT
- Women Entrepreneurship
- Management of Library and information Centre
- Management of Training
- Total Quality Management
- Organizational Management Development
- Intrapreneurship Development
- Facilitation
- Blue Print for success-(Qualified Learning System)

- **Satendra Kumar, Associate Faculty Member**

Post Graduate in Economics, Sociology, Psychology and P.G. Diploma in Management, pursuing Ph.D. having experience about 24 years in the field of Incubation, Innovation, Entrepreneurship Development and Micro Enterprise Development, Training and Consultancy along with Research and Studies. Key expertise is Project Proposal Development, Business Incubation and innovation, motivation and facilitation, prepared **Rehabilitation & Exit Policy for Sick Units** in the State of U.P. to entrepreneurs. Having Exposure at University of Texus, Austin, USA for Incubation & Commercialization. Trained in:

- Enterprise Launching and Management
- Opportunity guidance and Project Counseling
- Accreditation training Program
- Technology Business Incubation
- Facilitation
- Management of Training
- Organizational Management Development
- Blue Print for success-(Qualified Learning System)
- Project Report Preparation
- Total Quality Management

- **Mamta Chauhan, Associate Faculty Member**

Post Graduate in Psychology, Post Graduate Diploma in Computer Application, P.G. Diploma in Management with specialization in Human Resource Development, a certified Recognized Trainer (TNA).With experience of about 24 years in Capacity Building, Training Needs Assessment, Monitoring & Evaluation, her Key competencies includes Entrepreneurship Development, Rural and Micro Enterprise Development, Women Empowerment, Promotion of SHGs, Gender issues, Sanitation Participatory Appraisal. Her key competencies are conducting sessions on Motivation, Scanning Business Environment, Product Identification, Formulation of Business Plan, and Consultancy for Project Proposal Development, Need Analyses, Training Design and Management, Monitoring and Evaluation, Process Documentation, Conducting Research & Studies, Impact Assessment. Trained in:



- Capacity Building in TSC
- Management of Training
- Training Need Analyses
- Organizational Management Development
- Trainers orientation on EMT
- Quantitative and qualitative Methods
- Management of library and information Centre
- Project Report Preparation
- Empowerment of Rural Women in 21st Century
- Child Rights
- Total Quality Management
- Improving Job quality in Micro Enterprise in India

- **Rajan Srivastava, Associate Faculty Member**

Post Graduate in Sociology having an experience about 24 years in Entrepreneurship Development. He has specialization in social development and Micro Enterprise Promotion, Rural Marketing. Skill Development and Income Generating Programmes. Key competencies are organizing Training program, Conducting survey and studies and networking with partner organizations. Trained in:



- Direct Training Skills
- Enterprise Launching and Management
- Accreditation Program for EMT
- Total Quality Management
- Intrapreneurship Development
- Micro Enterprise Development and Marketing
- Blue Print for success-(Quantified Learning System)
- Organizational Management Development

- **Anil Kumar Tiwari, Associate Faculty Member**

Post Graduate in Economics having 23 years experience in the field of Rural Entrepreneurship Development, Rural Marketing and Networking, Micro Enterprise Development, Women Empowerment, Documentation, Project Report Preparation, Research Work, Monitoring & Evaluation etc. Trained in:



- Gender and Entrepreneurship Development
- Intrapreneurship Development
- Blue Print for success-(Quantified Learning System)
- Opportunity guidance and Project Counseling
- Community mobilization for SHG Formation and Economic Activation
- Trainers Orientation on EMT
- Organizational Management development
- Capacity building on TSC
- Direct Trainer Skills
- Design of Training
- Management of Training

- **Vibha Tripathi, Sr. Publication Associate**

Post Graduate in English, Post Graduate Diploma in Mass Communication & Journalism, PG Diploma in Management with specialization in Human Resource Development and a certified Recognized Trainer (TNA) Experience about 23 years in the field of Entrepreneurship Development, livelihood promotion, Rehabilitation of displaced communities, women empowerment, Gender sensitization. Her key competencies are Project Proposal Development, Training Need Analyses, Training Design & Management, conducting research, evaluation and Diagnostic study, Process Documentation, Monitoring & Implementation of Social



Development Projects, Documentation and Development of Reading Materials, Case Studies, Media Communication & Mass Awareness , organizing training programs. Trained in:

- International Programme on Empowering Women through Enterprise
- Masters of Training
- Direct Training Skills
- Design of Training
- Intrapreneurship Development
- Trainers Orientation on EMT
- Training Need Analysis
- Mentoring & Facilitation.
- Total Quality Management
- Organizational Management Development

- **Akhilesh Singh, Sr. Training Associate**

Post Graduate in Economics and Hindi, having experience of 24 years in the field of entrepreneurship development and Education. His key expertise is administration, training and documentation, networking and coordination with support organization, Program Execution and linking students with vocational education. Trained in:

- Intrapreneurship Development
- Blue Print for success-(Quantified Learning System)
- Enterprise Launching and Management
- Trainers Orientation on EMT
- Organizational Management development
- Capacity building on Gender Sensitive Support System
- Management of Training
- Integrated Course for Trainers Motivators

- **Ambrish Kumar, Sr. Training Associate**

Post Graduate in Commerce having an experience of 19 years in the field of Entrepreneurship development & accounts management with management of training and documentation. His Key competencies include quality monitoring and facilitation, networking with support organizations.

Trained in:

- Design of Training
- Total Quality Management



- **Arvind Kumar Singh, Training Associate**

Post Graduate in Chemistry and PG Diploma in Computer Application having an experience 20 years in the field of Entrepreneurship Development and Micro



Enterprise Promotion. Key expertise is Project Identification, Promotion of rural Entrepreneurship and Escort Services for the creation of Rural Enterprises. Key competencies include Coordination among different stakeholders, Training Management, Hand Holding of Budding Entrepreneurs.

Trained in:

- Enterprise Launching and Management
- Trainers Orientation on EMT
- Organizational Management development
- Integrated Course for Trainers Motivators

- **S.K. Dutta, Training Associate**

Post Graduate in Education, Diploma in Automotive Engineering and PG Diploma in Computer Software and Management, having an experience of 20 years in the field of Entrepreneurship Training, Computer Application, and Computer Graphics. Key competencies include Identification and Preparation of Project Report, Export Promotion & Documentation, coordination and training on Skill Development & Income Generating Activities, Data processing, Survey and studies. Trained in:



- Opportunity Guidance and Project Counseling
- Intrapreneurship Development
- Business Opportunity Guidance
- Organizational Management Development
- Integrated Course for Trainers Motivators
- Design of Training
- Direct Trainer Skills
- Gender and Entrepreneurship development
- Multi Media Presentation
- Modern household Appliances Maintenances

- **T. Nath, Training Associate**

Post Graduate in Psychology having an experience of 22 years in Entrepreneurship And Skill Development. His areas of specialization are Entrepreneurial Motivation, Project Counseling, Promotion and Management of Rural Enterprises, Escort Services, Survey and data collection. Trained in:



- Trainers Orientation on EMT
- Total Quality Management
- Intrapreneurship Development
- Business Opportunity Guidance
- Organizational Management Development
- Integrated Course for Trainers Motivators
- Gender and Entrepreneurship development
- Computer Application in Small Enterprises
- Computer Hardware and Equipment Maintenances

- **Maan Singh, Training & Research Associate**

Post Graduate Diploma in Rural Development (PGDRD) and Post Graduate in Sociology having an experience of about 20 years in the field of Entrepreneurship Development comprising of Training, Skill Development, Research and data collection, Documentation. His area of specialization include Rural Industrialization, Entrepreneurial Motivation, Project identification and Project Report Preparation, Training Management ,Promoting Income Generation Activities, Health and Nutrition. Trained in:



- Intrapreneurship Development
- Low Cost Sanitation Technologies
- Trainers Orientation on EMT
- Organizational Management Development
- Direct Trainer Skills
- Design of Training
- Capacity building RIP Implementing Agencies

- **Anurag Mathur, Training & Research Associate**

Post Graduate in Economics and a certified Recognized Trainer (TNA) having an experience of 20 years in the filed of Entrepreneurship Development comprising of Training, Research, media communication and handholding of potential entrepreneurs. His key competencies include training need analyses, designing, organizing and conducting Training and Skill Development, Documentation and Case Studies, Micro Enterprise promotion, motivation, Project identification and Project Report Preparation, Reading Material Development and media networking. Trained in:



- Direct Trainer Skills
- Designing of Training
- Management of Training
- Training Need Analyses
- Recognized Trainer Development Program
- Negotiation Communication and Presentation Skill
- Total quality Management
- Trainers Training Program
- Trainers Orientation on EMT
- NCDES Role ,Strategy and Report Preparation for ICDCPS

- **R.B. Mishra, Training & Research Associate**

Post Graduate in Sociology and PG Diploma in Rural Development (PGDRD) , having an experience of about 20 years in the filed of Entrepreneurship Development comprising of Training, Project identification and Project Report Preparation, Research and Hand holding activities. His area of specialization include Motivation, business Opportunity



Guidance, Rural Industrialization and Skill Development, Group Dynamics, Networking and Extension Social Works. Trained in:

- Intrapreneurship Development
- Trainers Orientation on EMT
- Direct Trainer Skills

- **V.K. Verma, Administrative Officer / Zonal Coordinator**

Post Graduate in Economics & Sociology and PG Diploma in Personnel Management having an experience of 28 years in administration, involve in training activities since last 10 years. His area of specialization includes administration and organizational management and development and coordination of training programs. Trained in:



- Management of Training
- Total Quality management
- Capacity Building on TSC
- Right to Information Act 2005
- Computer Applications

- **B.C. Malu, Accounts Officer**

Post Graduate in Commerce, Bachelor of Law and Diploma in Computerized Financial Accounting having an experience of 28 years in accounts management and financial appraisal of program plans. His area of specialization includes managing fund flow and accounts, conducting sessions on Accounts & Book Keeping, Trial Balance & Balance sheet preparation, Managing Taxes of MSME enterprises. Trained in:



- Tally & ERP
- Computer Applications
- Total Quality Management
- Design of Training
- Intrapreneurship Development

- **Rajeev Kumar Srivastava, Asstt. Admn. Officer / Zonal Coordinator**

Graduate in Arts having an experience of 20 years in administrative activities and organizing training programs since last 15 years. His area of specialization includes business opportunity guidance, management of micro enterprise, skill development training and facilitation for enterprise promotion. Trained in:



- Direct Trainer Skills
- Design of Training
- Management of Training
- Trainers orientation Program on EMT
- Intrapreneurship Development
- Organizational Management Development

- **Vinod Kumar, Senior Training Associate & Nodal Officer (Skill Development)**

MBA with specialization in HRM, P.G. in Sociology and Diploma in Computer Software Application having an experience of 20 years in monitoring, reporting, documentation, and coordination of training activities, organized exposure visits for trainee entrepreneurs. His area of specialization includes skill development, monitoring and coordination of training programs and course material development, and research work. Trained in:



- Entrepreneurship Development
- Computer Fundamentals & Software Applications
- Entrepreneurial Motivation Training (EMT)
- Tally Accounting
- Web & Internet Surfing
- Computer based Training Modules and Video Editing
- Total Quality Management

- **Uday Bhan Singh, OSD / Zonal Coordinator**

Post Graduate in Economics and MBA (HRM), Certificate in Computer Application having an experience of 20 years in administrative and Training activities towards entrepreneurship development. His areas of expertise include execution of training programs and skill development, motivation and project identification and business counseling, networking with support organizations, documentation.



Trained in:

- Intrapreneurship Development
- Computer Fundamentals
- Direct Trainer Skills
- Design of Training
- Management of Training
- Total Quality Management
- Organizational Management Development

- **Mrs. Veena Gaherwar, Assistant Librarian**

Post Graduate in Comp. History, BLIS , Certificate Course in Library Science, Diploma in Computer Application having an experience of 20 years in Library Management and Training Activities. Her area of specialization includes managing information, coordinating Training Programs and imparting skills on Handicrafts and Food Products, Motivation and business counseling for micro enterprise. Trained in:

- Direct Training Skills,
- Handicraft
- Food Preservation
- Entrepreneurship Development

- **Ram Milan, Program Coordinator**

Arts Graduates having an experience of organizing training programme and developing course module, mobilization and motivation.



- **Moti Lal Yadava, Program Coordinator**

Post Graduate in Sociology having an experience of about 10 years in the field of Entrepreneurship Development, rural industrialization and skill development training.



- **P.D. Verma, Program Coordinator**

Arts Graduate having an experience of coordination and organizing the Training programmes.



IEDUP CAMPUS AND FACILITIES AT LUCKNOW

The Institute has a full-fledged campus spread-over an area of 05 acres with main building, hostel and staff quarters at the A-1 & A-2 Industrial Area, Sarojini Nagar, Kanpur Road, Lucknow.

Main Building

Main building of the Institute has about 30 rooms for faculty members, trainers and other staff members, meeting halls, conference room, library, classrooms, syndicate rooms and multi-purpose hall for conducting meeting and organizing exhibitions, etc.

Library

IEDUP has a well stocked library on relevant themes like entrepreneurship, enterprise management, organizational behaviour, women issues, development banking, project reports, training, industrial development, legal aspects, rural development, personality development and so on. The Institute subscribes to a number of professional journals, magazines and newspapers etc.

I.T. Lab & Internet Facility

IEDUP has a well furnished I.T. Lab having 15 Computers with unlimited Broad Band Internet Facilities which caters to the training & Counseling needs etc. of the Institute. Institute has also other 17 computers with printer, fax and scanner for official use like; publication and documentation etc.

Training Infrastructure & Equipment

IEDUP has well developed training infrastructure for conducting variety of training programmes at its campus. These include:

- Air conditioned conference room with PA system having sitting capacity for 65 persons,
- Three air conditioned training rooms having sitting capacity of 60 persons,
- Two multi-purpose halls for conducting meetings, organizing training games and exhibitions of products etc.,
- Two air conditioned syndicate rooms for small group discussion each having a sitting capacity of about 30 persons.
- Training & teaching aids like:
 - Laptop with L.C.D. Projector
 - Portable Overhead Projectors,
 - Overhead Projectors,
 - Slide Projector,
 - Electronic Pointer,
 - Pana Boards
 - Xerox Machines,
 - Audio-Recorder
 - T.V. Set,
 - VCR, and
 - Motivational Kits etc.

INSTITUTE OF ENTREPRENEURSHIP DEVELOPMENT, U.P., LUCKNOW.

Infrastructure Facilities - At a Glance

01.	Land Area	05	Acre
02.	Building (Constructed Area)	3879.71	Sq. Mt.
03.	Hostel (Constructed Area)	1567	Sq. Mt. (03 Story)
04.	Furnished Rooms in Hostel	32	(64 persons)
05.	Dining Hall	01	(50 persons)
06.	Training Hall	06	(Air-cool,180 persons)
07.	Training Hall	03	(A.C., 60 persons)
08.	Syndicate Room	02	(A.C., 30 persons)
09.	Conference Hall	01	(A.C., 60 persons)
10.	Committee Room	01	(A.C., 15 persons)
11.	Computer Lab	01	(A.C., 30 persons, 15 Computer with Broad band internet)
12.	Library	01	3000 Books / Journals

Hostel : Institute has a well furnished hostel having 32 rooms for accommodation more than 64 trainees and dinning hall having a sitting capacity of 50 persons at a time.

Games: The Institute has facilities for recreation, Indoor as well as Outdoor Games etc.

Staff Quarters: There are also a few staff quarters in the Campus for the stay of the essential Institute's staff.

PROJECT OFFICES

- **Varanasi:** IEDUP, H.No.M-2/23, Shastri Nagar, Siga, Varanasi.
Inhouse facility: 1 Training Hall, 1 Office room, 1 Store with all facility.
- **Gorakhpur:** IEDUP,H.No.691, Rajendra Nagar(East), Gorakhnath, Gorakhpur.
Inhouse facility: 1 Training Hall, 1 office room with all facility.
- **Srinagar:** IEDUP, C/o. Uttarakhand Vikas Vibhag, Srinagar, Pauri Garhwal.
In-house facility at Uttrakhand: Computer with internet facility, Class Room, Office Room with all facility

Contact

Shri A.S. Rathore, Director, IEDUP - Mob.: 08960702730
